











ESIGN & SMART CITY BUILD INFRASTRUCTURE CITY-OWNED ASSET COMMON ACCESS INFRASTRUCTURE

ECONOMIC DEVELOPMENT

Nestled in the forested foothills of the White Mountains, the city of Sanford, Maine is home to approximately 21,000 people. Rich in unique residential neighborhoods and quaint business districts, Sanford prides itself on its strong sense of community and home town appeal. This is due, in part, to the city's continuous focus on quality of life improvements, economic development efforts and community sustainability initiatives – including the deployment of a high-speed fiber optic communications network, SanfordNet Fiber.

A top priority for the Sanford Regional Economic Development Council board of directors and the Sanford City Council since 2012, SanfordNet Fiber is a 45-mile, municipally owned asset that connects community anchor institutions, businesses and, eventually, homes to the broadband world. It is an open access, non-discriminatory network that allows for a number of providers to offer services on the network, inviting competition and market growth and development.

The \$2.3M SanfordNet Fiber project was funded in part

through a U.S. Department of Commerce Economic Development Administration (EDA) grant that was matched by the City of Sanford and a downtown tax increment financing (TIF) revenue account.

As a subcontractor to Eustis Cable Enterprises, eX² Technology is supporting the deployment of the network by completing the design and build of the network headend and customer premise equipment or network interface devices (NID) for more than 40 Sanford businesses. Anticipated results include the creation of 140 local jobs and an estimated \$47-\$191M in business productivity over the next 10 years.

ABOUT US

eX² Technology, a Vivacity Company, is a single source solution for those seeking to build, scale or future proof their communications infrastructure. eX² specializes in standalone and turnkey network design-build-maintain and infrastructure asset commercialization services to maximize customer revenue potential and accelerate broadband expansion throughout the nation.



eX² Technology, LLC 1044 N. 115th Street, Suite 200 I Omaha NE 68154 402.817.7970 marketing@ex2technology.com

www.ex2technology.com